



Hi, I'm Rashmi Singh and I am a program leader who manages major initiatives with more predictability than Atlanta traffic. I can build a global team faster than most people can find parking at the airport.

For over twenty years, I have guided multi-million-dollar transformation programs and helped Fortune 100 clients experience what happens when you combine operational excellence with a lot of creative problem solving. My journey at IBM and its ambitious spin off has taught me the art and science of turning challenging accounts into \$24 million partnerships, engineering process improvements that make cycles 28 percent faster, and regularly convincing engineers to answer my emails before noon.

Lately, I have expanded teams by 500 percent, delivered \$3 billion in large scale tech programs, and kept our on-time delivery rate hovering around 98 percent. When it comes to cost savings, I have helped both clients and colleagues put 10 to 30 percent back into their budgets, all while launching AI-powered solutions and managing transformation portfolios that would make a lesser manager want to reach for the stress ball.

My leadership style is a lively mix of vision, hands-on urgency, and humor. I also firmly believe that herding cats should be considered a legitimate leadership

certification. Whether I am negotiating \$8 million vendor contracts to secure 25 percent better service, mentoring the next generation of talent (more than 80 percent promoted—with absolutely no bribery necessary), or authoring winning proposals, I aim for results that do not just move the needle but set a new benchmark for what is possible.

If you are looking for a leader who brings honesty, resilience, measurable outcomes, and the occasional meme to your inbox, let's connect. I like making big challenges feel achievable, keeping change fun, and helping teams deliver on every promise, even if Atlanta traffic tries to slow us down.